



**AUTOMATIC VALVE**  
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**World Class Pneumatic Solutions**

Be a One Source Supplier

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<b>INDUSTRIES:</b>	Welding Automation in Automotive Plants, Material Handling
<b>APPLICATION DESCRIPTION:</b>	A large competitor of Automatic Valve's is currently supplying an assembly to control weld guns and clamps to a customer. The components include valves, regulators, gages, fittings, mufflers, and flow controls and are 100% from this one source.
<b>PROBLEM:</b>	The customer prefers a "One Source Supplier", but many of the competitor's components are undersized and therefore have inadequate flow and response times. Units are also subject to excessive down time.
<b>SOLUTION:</b>	Automatic Valve assisted our distributor in designing an assembly for the customer using AV's valves, mufflers and flow controls, as well as non-AV products represented by the distributor (precision regulators, gages, and brass fittings). Sourcing components from numerous manufacturer's allowed the use of the best products for the application, resulting in an assembly with increased flow and response times. The distributor was able to compete with the mega manufacturer of pneumatic components and be a one source supplier for the customer.

Contact the factory or your local distributor for more information.  
Let us design a solution for you.